-PROPARCO GROUPE AGENCE FRANÇAISE DE DÉVELOPPEMENT

KEY FIGURES 2019

Serving the private sector and sustainable development for over 40 years



FINANCIAL **RESULTS** 2019 At 31/12/2019

For over 40 years, **Proparco**, the private sector financing arm of Agence Française de Développement, has been supporting private players operating in developing and emerging countries, often in risky and fragile environments, and in particular in times of crisis.

2019 was an exceptional year, as Proparco allocated €2.5BN of financing during the year to support 85 new projects (excluding FISEA and guarantees).

€2.5BN of financing approved





€717M committed to projects with climate co-benefits





* Frontier countries: fragile countries (according to the World Bank) + Least Developed Countries (LDCs)

> 18 0

2,537 1,615

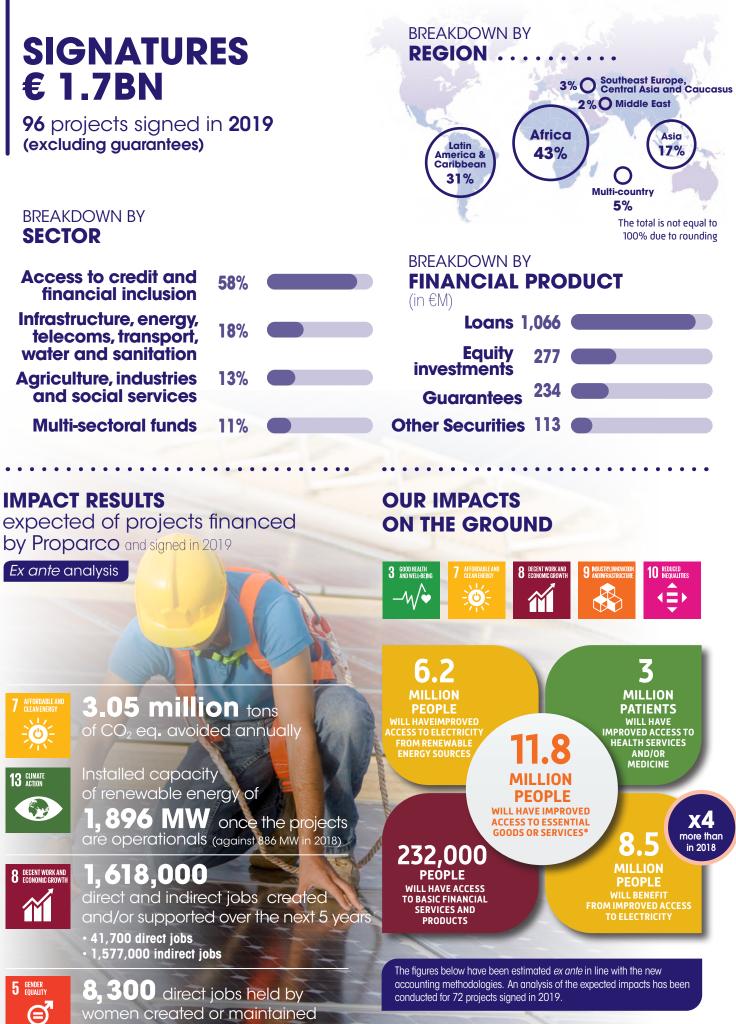


REGIONS

SECTORS		Africa	51%	
SECTORS	• • • • • • • • • •	Latin America and Caribbean	20%	
Access to credit and financial inclusion 49%	% (Asia	15%	
Infrastructure, energy,		Multi-country	7%	
telecoms, transport, 26% water and sanitation		Middle East	4%	
Agriculture, industries 18% and social services		Southeast Europe, Central Asia and Caucasus	3%	0
Multi-sectoral funds 7%	6	Oddedsus		
TREND II	N Loc		2018 266	
FINANCIAL PRODUCT	S Other Securit			
(in €N	Equity investme	nts (319) 2	53	
	Guarante	es (250) 0		

Grants

TOTAL



over the next 5 years * Estimated num

* Estimated number of people who will benefit from improved access to essential goods or services over the next 5 years

HIGHLIGHTS

Official launch of Choose Africa

AFRICA

CHOOSE To achieve the commitment made in Ouagadougou by the French President, Emmanuel Macron, to support the revolution of entrepreneurship and innovation in Africa, in March 2019, Agence Française de Développement Group launched the

Choose Africa initiative. With Choose Africa, AFD Group makes all its tools available to African start-ups, microenterprises and SMEs to support them at the various stages of their development. Between 2019 and 2022, €2.5BN will be deployed to support over 10,000 businesses.

In 2019, 14 Choose Africa events were organized, including 9 in Africa. These events are often supported by France's highest authorities. They have provided the opportunity to present the initiative, announce the latest developments and discuss with business leaders and project initiators.

With its dedicated web platform www.choose-africa.com, the Digital Africa seed fund, which was also launched in 2019, and the 3rd edition of the Social and Inclusive Business Camp, AFD group has considerably expanded its range of tools to develop Africa's entrepreneurial system.

BALANCE SHEET at 31/12/2019



committed to finance African start-ups, microenterprises and SMEs at 31/12/2019

€300M €700M

of equity (out of a target of €1BN by 2022)

of dedicated credit lines and guarantees allocated to banks to cover the SME risk (out of a target of €1.5BN by 2022)

Recognized good impact management practices

In April 2019, Proparco signed the Operating **Principles for Impact Management**

(OPIM): a series of good practices whose development was led by the International Finance Corporation (IFC), with the aim of giving the impact investing industry the transparency and credibility it needs. The nine principles encourage investors to make impact management central to their activity, from the definition of their investment strategy to the management of the project completion. The consulting firm EY verified that Proparco's impact management mechanism was aligned with the OPIM in 2020.

bit.ly/Proparco-IFC Impacts-EN

Mali Niger

Char

Strong mobilization for the resilience of fragile countries

In 2019 Proparco set up the Private Initiative for the Resilience of Fragile Areas, whose action is fully in line with the dynamics of AFD group in major crisis areas. The objective is to scale up its operations in fragile areas. The priorities are the Sahel region, the Lake Chad area, the Middle East, Haiti and the Democratic Republic of Congo (DRC), with a differentiated approach compared to its standard operations. With **IFC** and the World Bank, Proparco has also committed to cofinance development projects in six priority African countries: Democratic Republic of Congo and G5 Sahel countries (Burkina Faso, Chad, Mali, Mauritania and Niger).

The Annual Meetings of the World Bank in October provided the opportunity to present the concrete approach of this partnership in DRC, a country where **Proparco** is leading the initiative.



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CORPORATE FACTSHEET

€6.3BN on the balance sheet at 31/12/2019 Standards & Poor's: AA/A-1+



+ 400 employees



13 regional departments and



115 countries of operation

€4.6BN in outstanding loans at 31/12/2019

10 local offices around the world

+ 500 clients

PROPARCO OVERVIEW

We finance private sector-led projects that have a significant impact on local development. We provide our expertise to accompany players engaged in efforts to optimize their social and environmental performance.

OUR ACTION

Proparco focuses on key development areas to boost the private sector's contribution to the achievement of the Sustainable Development Goals (SDGs)

- Agriculture and agribusiness
- Banks and financial markets
- Microfinance
- Industry
- Infrastructures (energy, telecoms, transport, water and sanitation)
- Manufacturing sector
- Healthcare
- Education
- Tourism and real estate



OUR MISSION

Proparco provides funding and support to businesses and financial institutions in Africa, Asia, Latin America and the Middle East.

OUR ADDED VALUE

- Multi-sectoral & geographical expertise
- International network of clients and partners
- Capacity to structure complex projects
- Risk management (financial, environmental, social)
- Support towards environmental and social best practices

OUR TOOLS

- Loans
- Equity
- Quasi-equity
- Investment funds
- Guarantees
- Technical assistance
- Delegated funds
- Concessional financing



#BusinessInCommon



www.proparco.fr blog.private-sector-and-development.com

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NORTH AND SOUTH SHAREHOLDER BASE

74.2%	Agence Française de
	Développement (AFD)
12.5%	French financial institutions
11%	International financial institutions
1.7%	Companies
0.6%	Ethical funds and foundations



To contact our local network, visit our website https://www.proparco.fr/en/le-reseau-des-agences

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