### Business. Intelligence. Development.

# BID with developmentaid



Quality Management System EN ISO 9001:2015

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# Funding

# Find information on procurement notices and grants issued by over 185 donors, from over 850 sources, all on one highly searchable database.

# Get the latest opportunities via an RSS feed, funding alerts or use our search engine to find what you need.







### Procurement Information

- 850+ funding sources
- Goods, works, services and grants
- Prompt updates on funding opportunities
- Searchable by free text, type, category, date, sector, donor, budget and location
- Early intelligence: information on projects in the pipeline

### 185+ Donors, Banks and Funding Agencies





Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

- Create different email funding alerts, filtered by multiple criteria
- Easily and quickly search for shortlisted and awarded projects
- Country strategy papers
- Procurement guidelines
- Country eligibility search engine



Full list available at www.developmentaid.org

# Country





# Papers to learn about donor investment plans.





# Country Strategy Papers

Strategic planning in a country or a region or within a given sector in a country or a region is the process by which donors define their development objectives to maximize the impact of funds.

Donors develop Regional and Country Strategy Papers (CSPs) to ensure that their priorities and budget parameters are in line with their long-term strategies.

CSPs serve as a roadmap for the decision-making process throughout the lifespan of the implementation period and ensure that all stakeholders have a common understanding of the priorities.

CSPs are an important source of information for making decisions about upcoming business opportunities.

### Procurement process



Please contact our business development department for a tailored membership offer for your organization at membership@developmentaid.org

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COMPLETION

Awarded Evaluation

# Due Diligence Analysis

Create strong consortia. Check any organization for its presence in the list of sanctioned firms.

risk of hiring a blacklisted consultant.

# Research our list of sanctioned individuals to reduce your





# Due Diligence Analysis: sanctioned firms and individuals

In 2010, five multilateral donors, the World Bank, the Inter-American Development Donors agreed on mutual enforcement of debarments Bank, the African Development Bank, the European Bank for Reconstruction and Development and the Asian Development Bank signed an agreement on the mutual enforcement of debarments. This agreement allows donors to share information on debarred companies and individuals, often resulting in crossdebarment by other donors.



If a donor is notified of an allegation of corruption, fraud or coercive or collusive practices by a firm or individual involved with one of its projects, the donor will investigate the allegation.



If the allegation of misconduct is confirmed, the donor will debar the individual and/or company.



Any individual or company debarred by the donor will be prohibited from bidding for all projects financed by the said donor for the duration of the debarment.



The donor may choose to refer their findings to the relevant judicial authorities for potential prosecution.





AWARDS



# The awards database links organizations to their projects. Find the right partners based on their past experience or analyze competition in your fields of expertise.

### Awards database

### Over 270,000 records available

Awards database allows you to:

- Discover which organizations are leading in particular sectors
- · Learn about the right consortia partners with specific experience and specializations
- Find sub-contractors
- Market your organization as a potential partner or sub-contractor



### **Geographical spread of Awards**

- 25,9% Asia
- 20,3% Africa
- 20,0% EU 27
- 14,4% Europe (non EU 27)
- 11,1% Latin America and Carribean
- 5,3% Oceania
  - North America

O development aid

Organizations

Organizations

Calls4Partners

Ø Sanctioned Organizations

Awards 😰 Register Organization

<b>.</b>		
Details	Burundi, Comoros, Djibouti, Eritrea, Ethiopia, Kenya, <mark>M</mark> adagascar, Malawi,	Associated fur
	Mauritius, Mayotte, Mozambique, Reunion, Rwanda, Seychelles, Somalia, South Sudan, Tanzania, Uganda	Associated exp
Start Date:	August, 2021	â
End Date:	August, 2022	
Value:	US\$ 250,000.00	
Sectors:	Mining	
	See all details	

- increased, and a suggestion on geographies. Partnerships between existing but independent gemstone supply ch different geographies of the globe. Priority regions are Africa and Asia. An approach that has already secured priv looked upon favorably.
- 2. Propose mine site standards and a methodology for their introduction at participating mines. The successful firm standards and, based on their knowledge of working conditions at existing and new participating sites, provide a on measuring improved health and safety conditions will be requisite as part of this methodology. 3. Implementation of Point 1 and 2.
- 4. Build M&E Plan to capture the results of the task on all three areas: scaling up, scaling out and improving benefits mine site conditions for new participating mines.
- 5. Document implementation for global learning with a view to participating in conferences, webinars, discussion fo

Duration: 12 months

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supply chain program where innovations are being iption of scaling up and out will include a line at present), a gender participation ratio to be hain programs is allowed and could be across vate sector financial support and/or buyers will be
n will be fully conversant in a range of mine site rational for their eventual choice. A clear target
s. It will be based, in part, on a rapid survey of
orums on the effectiveness of the model.
$\bigcirc$ Print Next $\rightarrow$

# Register your organization on the database and increase visibility in the sector.

# Organizations



# Organizational Profiles

### Information you can publish

- Basic professional information about your organization (countries, donors, sectors)
- Contact information
- Brochures and your logo
- Your project references/experience

### What you can do with your profile:

- Increase your organization's visibility in the sector
- Post and edit jobs independently
- Save your expired jobs so you can re-post and manage them at your convenience
- Find other organizations and partnerships
- Monitor your competitors and their partners



### **Over 240,000 registered organizations**



- Consultancy and
- engineering firms
- NGOs
- Suppliers
- Donors and international
- organizations
- Academic institutions

### Our worldwide database of organizations



### page 11

# Service







# Call for Partnerships Service

Call for Partnerships – new service on the DevelopmentAid website. Obtain funding opportunities by interacting with partners from different geographic areas and diverse backgrounds (universities, institutes, consulting, engineering companies, NGOs etc.). By bringing local companies from their region, they contribute with their local market know-how and other valuable local level.

### Who can use the Calls for Partnerships service?

Any organization, if the project is related to the development sector or there is donor financing involved. Companies often collaborate and partner up with other companies for various projects and, in doing so, they form a consortium or joint venture.

### Why chose DevelopmentAid for posting your call for partners?

By posting your call on our website you will be joining a thriving community of over 230,000 organizations active in the development sector. You will advertise your call free of charge and connect with other organizations that have the same goals as you.





# The calls4partners menu is a matchmaking service to help organizations and companies to find the right partner in order to form a consortium or joint venture to win a tender or a grant.

ts	Organizatior	ns Funding	Donors Ne	ews Membe	ership Tende	rwell	🛛 Recr	uitment 🛛		
n b	y <mark>keywords</mark>									
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tor	7 <b>C</b>				22	© [	Partner lo	cations		
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	In need fo	or a partner to	answer "Partne	ership for Excel	lence - Erasmus	+ Teach	er	Locatio	vn:	Afri
TOP	Academie									Eur
EVOR	Organizatio	n: Universidade	de Evora					Partne	r types:	Aca
	Posted:	Today								
	Views:	0								



# JObS

# Attract the best candidates using the **biggest job board** in the development sector.

# Highlight your job posts to increase visibility.





# Highlighted Publishing

### Increase attention from interested candidates by highlighting your job post:

- Displayed on the top of the job board in bold font and with your logo
- Posted immediately
- Included in our job newsletter for experts (150,000+ subscribers)
- Additional promotion on social media channels (LinkedIn, Facebook, Twitter)

### We can advertise your announcement/job to our subscribers, post it on our website and share it with our engaged followers via our social media channels.



@devaidnews @devaidjobs

Please contact our business development department for a tailored membership offer for your organization at membership@developmentaid.org



### **Facebook**

@developmentaid.org @developmentaidrecruitment

# 68,000 active followers

### Job Broadcast

### Get maximum attention by broadcasting your job:

- Exclusive newsletter instantly sent to over 150,000 candidates
- Displayed on top of the job board in bold font and with your logo
- Posted immediately
- Additional promotion on social media channels (LinkedIn, Facebook, Twitter)
- Save time: send the job description for us to broadcast for you

in LinkedIn

DevelopmentAid - International Opportunities @developmentaid



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# CV Databases

# Identify the best candidates for your positions. Search the profiles of over 90,000 development professionals.



# Default Database (DDB)

### **Over 90,000 expert-driven profiles**

Self-managed profiles: individual professionals upload and edit their CVs and contact details.

### **DDB** geographical distribution



### **DDB years of experience**



Search Options Default Database Advanced Database

- 16% Americas
- 10% Europe Non EU 27
- 2% Oceania

# 47% Over 20 Years

Free Text	Work Experience	Languages	Sectoral Experience	Country Experience	Field of Education	Dono
				×	×	
~	~	~		K	<b>~</b>	

### Advanced Database (ADB)

### **Over 20,000 DevelopmentAid-driven profiles**

Professionally managed profiles: DevelopmentAid uploads, updates and removes out-of-date records. All CVs available in 4 formats: EC, ADB, WB, and AfDB.

### **ADB** geographical distribution



### 32% Africa 24% EU 27

- 15% Asia
- 14% Americas
- 12% Europe Non EU 27
- **3%** Oceania

### **ADB** years of experience

8% 6-10	Years	
3	0% 11-20 Years	
	62%	Over 20 Y

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### Years

Multiple CV Formats nor Experience (EC, ADB, WB, AfDB) e el elemente de elemente de elemente de la elemente de elemente de elemente de elemente de X X 이 관계에 한 이 관계에서는 것 같아요? 것 같아요? 한 것 같아요? 이 것 같아요? 한 이 관계에서 한 전 문제가 것 같아.

# Recruitment Solutions

O developmentaid

# development sector.

JOBS EXPERTS ORGANISATIONS FUNDING REFERENCES DOMORS

Subscribe to our weekly job newsletter



Regular is organization - Regular as open

Sign In



# Services

### Talent Shortlist

Perfect solution when you need to generate alternative candidates quickly at an affordable rate.

### Delivery time

Approximately 10 working days

### Recruitment Quality Assurance

Best option to ensure the quality and transparency of your recruitment process.

### Delivery time

 We work alongside your team. The timeline is set by you

### **Executive Search**

This is an "end to end" recruitment solution which focuses on Senior, Executive and highly-specialised roles.

### Delivery time

Approximately 20 working days

### CV Screening

Screening applications on your behalf to improve and increase efficiency of your recruitment workflow.

### Delivery time

Approximately 2 working days

Contact our recruitment department to get a tailored offer for your organization at drs@developmentaid.org

### **Consultant Search**

Sourcing local or international experts for short and long-term donor funder projects.

### Delivery time

3-5 working days

### **CV Formatting**

Practical solution to save your time on the preparation of the staff/consultants CVs for the project proposals.

### Delivery time

Min 2 working days

### page 19

Request recruitment

Depending on the number of CVs.

### Memberships for Organizations

### Free



### DONORS AND FUNDING

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	Donor	ana	VSIS
¥.	Donor	unu	iyoio

Country eligibility

### Procurement guidelines

- $\times$  Access tenders and grants
- $\times$  Receive funding alerts

### ORGANIZATIONS AND AWARDS

Publish your profile

### Publish your awards

- $\times$  Access organization's profiles
- × Partners/competitors lists
- $\times$  Access awards
- × Sanctioned organizations

### EXPERTS AND JOBS

### Receive CV broadcasts

- × Default CV database
- $\times$  Advanced CV database
- $\times$  CV's in 4 donor formats
- × Sanctioned individuals
- $\times$  Featured job posting

### GENERAL

### Access to News Stream

- $\times$  Customer support
- × Dedicated account manager
- × Trainings

### Register

### Procurement & Partnership



### DONORS AND FUNDING

- Donor analysis  $\checkmark$
- Country eligibility
- Procurement guidelines
- Access tenders and grants  $\checkmark$
- Receive funding alerts

### ORGANIZATIONS AND AWARDS

- Publish your profile
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- imes Featured job posting

### GENERAL

- Access to News Stream
- Customer support
- Dedicated account manager
- Trainings

To request a quote for a membership package contact us at membership@developmentaid.org

### **Recruitment PRO**



### DONORS AND FUNDING

- Onor analysis
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### DONORS AND FUNDING

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- Receive funding alerts

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- Publish your profile Publish your awards Access organization's profiles Partners/competitors lists Access awards
- $\checkmark$  $\checkmark$  $\checkmark$

- Sanctioned organizations

### EXPERTS AND JOBS

- Receive CV broadcasts Default CV database Advanced CV database CV's in 4 donor formats Sanctioned individuals Featured job posting
- $\checkmark$

### GENERAL

- Access to News Stream
- Customer support
- $\checkmark$
- ✓ Trainings

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### Premium

Dedicated account manager



# campaign or event

# Advertisement



### Advertisement Tools

### Use Advertisement Tools to reach maximum visibility and deliver your unique message to 500,000 professionals active in the development sector

- · Social media distribute your messages via social media outlets

### DevelopmentAid in Numbers /month





More details about advertisement options here 📩

For advertisement inquires please contact news@developmentaid.org

· Graphical Ads – use visuals to interact with your audience and bring your advertisement campaign up to speed · Featured content – feature your press-release, reports or announcements by sharing these in our news stream







# Market and Landscape Analysis





### Market and Landscape Analysis

### Understand your organizations' funding horizon



Translate big data into concrete information that can drive your organizations' growth.



Provide an overview of key institutional funding volumes (bilateral, multilateral and foundations) and donor prioritization by funding channel, sector and geographical focus)



Outlook of trends affecting aid flows (trends in funding mechanisms, localization, new mechanisms on the horizon)

When you identify accurate trends from data or predict how donor priorities change, you have incredible power at your fingertips. DevelopmentAid can help you connect the dots between donors, partners and aid recipients, assess the market and competitors, and uncover useful insights that can benefit your organisation.

### Let's schedule a discovery call to see how our research team can assist you to make better, data-driven decisions!

We always try to answer within 4 working hours.

Additional information or request a customized research at research@developmentaid.org

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# O develop with us

### **Contact Information**

Company name Address DEVAID LIMITED

22, Spetson str. Amalthia Building, 3rd floor, office 24, Nicosia 1082, Cyprus Quality Management System EN ISO 9001:2015

