One platform for All donors
Donor Profile

Information you can publish:

- Description and Logo
- Procurement Guidelines
- Contact Information
- Country Strategy Papers
- Information about Eligible Countries
- Tenders/Grants
- Jobs
- Top Contractors: Awarded Companies
- Sanctioned/Debarred List of Firms and Individuals

Register as a Donor here: www.developmentaid.org
Statistics

The most extensive and largest network of funding agencies, development banks, bilateral and multilateral organizations, foundations, development agencies, NGOs, etc.

Donor Distribution by Type:

- **30.2%** Multilateral
- **25.3%** Government Body
- **14.5%** Bilateral
- **13.2%** Financial Institution
- **9.1%** Foundation
- **6.1%** NGO
- **1.2%** Other
- **0.4%** Private Sector

Geographical Distribution of Donors:

- **28.1%** Africa
- **22.2%** Asia
- **17.8%** Americas
- **19.7%** EU27
- **9.0%** Europe Non-EU 27
- **3.2%** Oceania
Publish and Highlight your Calls

DevelopmentAid API offers funding agencies the capability to automatically post tenders/grants in a standardized and centralized funding database. With unique token and API document integration, all opportunities published on your website will automatically be re-posted via DevelopmentAid channels.

Highlighted Publishing

Increase visibility and applications for your calls, by highlighting your tender or grant:

- Displayed on top of funding database with Donor Logo
- Posted immediately
- Included in our daily tender alert system
- Additional Promotion on social media (Linkedin, Facebook, Twitter)

The Tender or Grant can be updated at any Stage.

Broadcast

Guarantee maximum outreach by broadcasting your call:

- Exclusive Newsletter ONLY for your Call, sent to 200 000+ organizations
- Displayed on top of the funding database with Donor Logo
- Posted immediately
- Included in our daily tender alert system
- Additional Promotion on social media (Linkedin, Facebook, Twitter)

*The Broadcast includes the Highlighting service
Vendor Search and Analysis

A network of 240,000+ organizations that allows you to:

- search for leading organizations in particular sectors
- find vendors with specific geographical experience
- evaluate the potential vendor based on past project reference with other donors

- analyze past references by region, funding agency and sector
- contact the organization directly

Type of Organisations

- 70% Consultancy and engineering firms
- 13% NGOs
- 8% Suppliers
- 5% Donors and international organizations
- 4% Academic institutions

Geographical Distribution of Organisations

- 27% EU 27
- 22% Asia
- 18% Americas
- 17% Africa
- 13% Europe Non-EU 27
- 2% Oceania
Due Diligence Tools

In 2010, five multilateral donors, the World Bank, Inter-American Development Bank, African Development Bank, European Bank for Reconstruction and Development, and the Asian Development Bank, signed an agreement on the mutual enforcement of debarments. This agreement allows donors to share information on debarred companies and individuals, often resulting in cross-debarment by other donors.

- If a donor is notified of an allegation of corruption, fraud, or coercive or collusive practices by a firm or individual involved with one of its projects, the donor will investigate the allegation.
- If the allegation of misconduct is confirmed, the donor will move to debar the individual and/or company.
- Any individual or company debarred by the donor will be prohibited from bidding for all projects financed by the said donor for the duration of the debarment.
- The donor may choose to refer their findings to the relevant judicial authorities for potential prosecution.

Standardized and Centralized Information about debarred firms and Individuals

<table>
<thead>
<tr>
<th>PT. JAYA ETIKA TEKNIK</th>
<th>Indonesia</th>
<th>WB</th>
<th>Mar 16, 2021</th>
<th>Mar 15, 2023</th>
<th>Corrupt Practice</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hunan Allonward Hydro-Generating Equipment Co., Ltd.</td>
<td>China</td>
<td>WB</td>
<td>Mar 9, 2021</td>
<td>Mar 8, 2025</td>
<td>Fraudulent Practice</td>
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<tr>
<td>Joaquín Simón Fabrega Pérez</td>
<td>Spain</td>
<td>IADB</td>
<td>Dec 23, 2020</td>
<td>Dec 22, 2023</td>
<td>Fraud</td>
</tr>
<tr>
<td>Jesús Augusto López Rodríguez</td>
<td>Honduras</td>
<td>IADB</td>
<td>Dec 23, 2020</td>
<td>Dec 22, 2022</td>
<td>Collusion</td>
</tr>
</tbody>
</table>
**Recruitment Tools**

**Default Database (DDB)**

Over 90,000 expert-driven profiles
Self-managed profiles: individual professionals upload and edit their CV’s and contact details.

**DDB geographical distribution**

- 34% Africa
- 21% EU 27
- 16% Asia
- 16% Americas
- 10% Europe Non-EU 27
- 2% Oceania

**DDB years of experience**

- 9% 1-5 Years
- 16% 6-10 Years
- 31% 11-20 Years
- 44% Over 20 Years

**Advanced Database (ADB)**

Over 20,000 DevelopmentAid-driven profiles
Professionally managed profiles: DevelopmentAid uploads, updates and removes out-of-date records. All CVs available in 4 formats: EC, ADB, WB, and AfDB.

**ADB geographical distribution**

- 32% Africa
- 24% EU 27
- 15% Asia
- 14% Americas
- 12% Europe Non-EU 27
- 3% Oceania

**ADB years of experience**

- 8% 6-10 Years
- 30% 11-20 Years
- 62% Over 20 Years

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**Search Options**

<table>
<thead>
<tr>
<th>Search Options</th>
<th>Free Text</th>
<th>Work Experience</th>
<th>Languages</th>
<th>Sectoral Experience</th>
<th>Country Experience</th>
<th>Field of Education</th>
<th>Donor Experience</th>
<th>Multiple CV Formats (EC, ADB, WB, AfDB)</th>
<th>Gender</th>
<th>Language Proficiency Level</th>
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</thead>
<tbody>
<tr>
<td>Default Database</td>
<td>✓</td>
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<td>✓</td>
<td>x</td>
<td>x</td>
<td>x</td>
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<td>✓</td>
</tr>
<tr>
<td>Advanced Database</td>
<td>✓</td>
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<td>✓</td>
<td>✓</td>
<td>✓</td>
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<td>✓</td>
<td>✓</td>
</tr>
</tbody>
</table>
Recruitment Services

Long List
- 3 to 5 candidates matching your criteria
- Availability and interest confirmed
- Tailored candidates' CVs

Executive Search
- Top level candidates
- Availability and interest confirmed
- Performance based interviews
- Reference and background checks

<table>
<thead>
<tr>
<th>Time Frame</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>5 working days</td>
<td>Fixed</td>
</tr>
<tr>
<td>10 working days</td>
<td>10% of annual salary</td>
</tr>
</tbody>
</table>

Our database contains 55,000+ experts in the following sectors:

- 24% Rural Development
- 7% Transport & Infrastructure
- 5.7% Environment
- 2.3% Telecommunications and Information Technologies
- 1.8% Crisis Management and Humanitarian Aid
- 16% Good Governance, Human Rights
- 3.7% Health
- 15% Education, Employment, and Social
- 15% Trade and Private Sector
- 6% Macroeconomy, Statistics and PFM
- 2% Other

Distribution of experts by region:

- Europe: 44.12%
- Africa: 23.25%
- Americas: 16.71%
- Asia: 12.95%
- Oceania: 2.96%
Call for Partnerships Service

Call for Partnerships – new service on the DevelopmentAid website. Obtain funding opportunities by interacting with partners from different geographic areas and diverse backgrounds (universities, institutes, consulting, engineering companies, NGOs etc.). By bringing local companies from their region, they contribute with their local market know-how and other valuable local level.

Who can use calls for partner service?

Any organization, if the project is related to the development sector or there is donor financing involved. Companies often collaborate and partner up with other companies for various projects and, in doing so, they form a consortium or joint venture.

Why choose DevelopmentAid to post your call for partners?

By posting your call on our website you will be joining a thriving community of over 230,000 organizations active in the development sector. You will advertise your call free of charge and connect with other organizations that have the same goals as you.

The calls4partners menu is a matchmaking service to help organizations and companies to find the right partner in order to form a consortium or joint venture to win a tender or a grant.
Advertising Tools

Newsletter Announcements
Distribute your message through our weekly alerts to over 230,000 subscribers.

Placements Available:
- Funding Alert
  Notification containing the latest funding opportunities sent to over 17,000 subscribers
- Job Alert
  Customised list with open positions in selected sectors and locations 95,000 individuals.
- News Alert
  Custom newsletter covering the latest news from the international development aid sector sent to over 120,000 active subscribers.

Graphic Advertisement
Banner inclusions on DevelopmentAid platform
Use graphic tools to reach an audience of 480,000 unique visitors* from around the globe to raise awareness of your organization, project or event.

* stats per month

Placements Available:
We offer a variety of banner placements that include contextual targeting. Place your banner on the page containing content that is relevant to your ad campaign and achieve maximum impact.

Featured Article
Use the inbound approach to reach your audience. Publish relevant content to expand key information to attract readers' attention and raise visibility among 500,000 development professionals.

Featured News/Events/Reports – your promoted news will appear on the homepage, pinned headers on the web and in the News Alerts.

💡 Tips for better promotion: use your own special tag to analyze the leads
Membership for Funding Agencies

Free

DONORS AND FUNDING
- Publish your profile
- Donor analysis
- Country eligibility
- Procurement guidelines
- Top Contractors
- Access tenders and grants
- Featured tender/grant
- Receive funding alerts

VENDOR SEARCH & ANALYSIS
- Access organization’s profiles
- Partners/competitors lists
- Access awards
- Sanctioned organizations

RECRUITMENT TOOLS & SERVICES
- Receive CV broadcasts
- Default CV database
- Advanced CV database
- CVs in 4 donor formats
- Recruitment Services
- Sanctioned individuals
- Featured job posting

ADVERTISING TOOLS
- One featured article
- Repost on social media
- Newsletter announcement
- Graphic advertisement

GENERAL
- Access to News Stream
- Customers support
- Dedicated account manager
- Trainings

Due Diligence

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Talent Pool

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AID 360°

DONORS AND FUNDING
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To request a qoute for membership package contact us at membership@developmentaid.org