

# One platform for All donors





QIZ Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

European Bank



# Quality Management System EN ISO 9001:2015





THE WORLD BANK









# Donor Profile

### Information you can publish:

- Description and Logo ~
- Procurement Guidelines
- Contact Information
- Country Strategy Papers
- Information about Eligible Countries
- Tenders/Grants
- 🗸 Jobs
- Top Contractors : Awarded Companies

Register as a Donor here: www.developmentaid.org

www.developmentaid.org



Sanctioned/Debarred List of Firms and Individuals



	World B General	ank HQ (USA) Contacts • 684	Tenders • 153007	Grants • 127	Jobs • 19	969 CSP
THE WORLD BANK GROUP						
Details					Attac	hments
Office: Other offices:	USA Solomon Islands, Spain, Iraq, Libya, Tonga See more				PDF N	2 <mark>014 Guide</mark> Nov 15, 2016 2 <mark>016 Procu</mark> Nov 15, 2016
Address: Website:	1818 H Street, N www.worldbank.	W Washington, DC .org/				Selection an Oct 17, 2016
Contact person: Phone:	 +1 (202) 473-100	0				
Description						

#### Description

The World Bank (USA) is part of an international financial agency that makes loans and grants to governments in low- and middle-income countries to fund capital projects. The United States was a driving force behind the founding of the World Bank in 1944 and it is still the World Bank's largest shareholder today.

The United States contributes to tackling critical international development concerns through the World Bank Group and has a long history of generously supporting the objectives of the World Bank Group and has been a champion of the International Development Association (IDA) which provides low-interest loans and grants to the world's poorest countries. The key U.S. priorities at the World Bank include a multilateral health and economic response to COVID-19, debt sustainability and transparency, promoting governance and fighting corruption, ending energy poverty and supporting a strong emphasis on accountability, transparency and development impact.

#### Country eligibility

Afghanistan Aland Islands



Andorra	Armenia	Azores
Angola		
Average and a first second sec		

## Donor Profile 2

### Example from Front End of a Donor Profile



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The most extensive and largest network of funding agencies, development banks, bilateral and multilateral organizations, foundations, development agencies, NGOs, etc.

# **Donor Distribution by Type:**



www.developmentaid.org

30.2%	Multilateral
25.3%	Government Body
14.5%	Bilateral
13.2%	Financial Institution
9.1%	Foundation
6.1%	NGO
1.2%	Other
0.4%	Private Sector

# **Geographical Distribution of Donors:**



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17.8% Americas 9.0% Europe Non-EU 27

# Publish and Highlight your Calls

DevelopmentAid API offers funding agencies the capability to automatically post tenders/grants in a standardized and centralized funding database. With unique token and API document integration, all opportunities published on your website will automatically be re-posted via DevelopmentAid channels.

# **Highlighted Publishing**

Increase visibility and applications for your calls, by highlighting your tender or grant:

- Posted immediately
- Included in our daily tender alert system
- Additional Promotion on social media (LinkedIn, Facebook, Twitter)

# The Tender or Grant can be updated at any Stage.

# Project cycle timeline



Displayed on top of funding database with Donor Logo

# Broadcast

### Guarantee maximum outreach by broadcasting your call:

- Exclusive Newsletter ONLY for your Call, sent to 200 000+ organizations
- Displayed on top of the funding database with Donor Logo
- Posted immediately
- Included in our daily tender alert system
- Additional Promotion on social media (LinkedIn, Facebook, Twitter)

\*The Broadcast includes the Highlighting service

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Publish and Highlight your Calls 4



# Vendor Search and Analysis

# A network of 240 000+ organizations that allows you to:

- - reference with other donors

# Type of Organisations



www.developmentaid.org

search for leading organizations in particular sectors find vendors with specific geographical experience evaluate the potential vendor based on past project



# analyze past references by region, funding agency and sector contact the organization directly

# Geographical Distribution of Organisations



## Vendor Search and Analysis 5

- 27% EU 27
- 22% Asia
- 18% Americas
- 17% Africa
- Europe Non-EU 27 13%
- Oceania 2%

# Due Diligence Tools

In 2010, five multilateral don Development Bank, African for Reconstruction and Devel Development Bank, signed a enforcement of debarments. share information on debarr resulting in cross-debarment

If a donor is notified of a ~ coercive or collusive prac with one of its projects, the donor will investigate the allegation.

## Standardized and Centralized Information about debarred firms and Individuals



www.developmentaid.org

nors, the World Bank, Inter-American	~	1
Development Bank, European Bank		r
elopment, and the Asian		
an agreement on the mutual	~	ŀ
s. This agreement allows donors to		F
red companies and individuals, often		(
nt by other donors.		
	~	
an allegation of corruption, fraud, or		j
actices by a firm or individual involved		

	Indonesia	WB
ating Equipment Co.,Ltd.	China	WB
	Spain	IADB
	Honduras	IADB

If the allegation of misconduct is confirmed, the donor will move to debar the individual and/or company.

Any individual or company debarred by the donor will be prohibited from bidding for all projects financed by the said donor for the duration of the debarment.

The donor may choose to refer their findings to the relevant judicial authorities for potential prosecution.

	Mar 16, 2021	Mar 15, 2023	Corrupt Practice
	Mar 9, 2021	Mar 8, 2025	Fraudulent Prac
3	Dec 23, 2020	Dec 22, 2023	Fraud
3	Dec 23, 2020	Dec 22, 2022	Collusion

## Due Diligence Analysis 6

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ctice		

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# Recruitment Tools

# Default Database (DDB)

## Over 90,000 expert-driven profiles

Self-managed profiles: individual professionals upload and edit their CV's and contact details.

# DDB geographical distribution



### DDB years of experience



Search Options Default Database Advanced Database

www.developmentaid.org

10% Europe Non-EU 27

Free Text	Work Experience	Languages	Sectoral Experience	Country Experience	Field of Education	Donor Experience	Multiple CV Formats (EC, ADB, WB, AfDB)	Gender	Language Proficiency Level
~	~			×	×	×	×	~	×
×	×.	×	· · · · · · · · · · · · · · · · · · ·	×	×	×	× • • • • • • • • • • • • • • • • • • •	×.	· · · · · · · · · · · · · · · · · · ·

# Advanced Database (ADB)

## Over 20,000 DevelopmentAid-driven profiles

Professionally managed profiles: DevelopmentAid uploads, updates and removes out-of-date records. All CVs available in 4 formats: EC, ADB, WB, and AfDB.

## ADB geographical distribution



32%	Africa
24%	EU 27
15%	Asia
14%	Americas
1001	

- 12% Europe Non-EU 27
- 3% Oceania

## ADB years of experience



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## Recruitment Tools 7

# **Recruitment Services**

# Long List

- 3 to 5 candidates matching yo
- Availability and interest confir

Tailored candidates' CVs

Time Frame 5 working days

Price Fixed

# Our database contains 55,000+ experts in the following sectors:



24% Rural

- 7% Trans
- 5.7% Envir
- 2.3% Telec
  - Infori
- 1.8% Crisis

# Executive Search

our criteria	• Top
rmed	• Ava
	• Per
	• Ref
	Tim
5	10

Rural Development	16%	Good Governance, H
Transport & Infrastructure	3.7%	Health
Environment	15%	Education, Employm
Telecommunications and	15%	Trade and Private Se
Information Technologies	6%	Macroeconomy, Stat
Crisis Management and	2%	Other
Humanitarian Aid		

- p level candidates
- ailability and interest confirmed
- rformance based interviews
- ference and background checks

ie Frame working days

Price 10% of annual salary

Human Rights

nent, and Social

ector

atistics and PFM

## Distribution of experts by region



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## Recruitment Services 8

44.12% Europe 23.25% Africa 16.71% Americas 12.95% Asia 2.96% Oceania

# **Call for Partnerships Service**

**Call for Partnerships** – new service on the DevelopmentAid website. Obtain funding opportunities by interacting with partners from different geographic areas and diverse backgrounds (universities, institutes, consulting, engineering companies, NGOs etc.). By bringing local companies from their region, they contribute with their local market know-how and other valuable local level.

# Who can use calls for partner service?

Any organization, if the project is related to the development sector or there is donor financing involved. Companies often collaborate and partner up with other companies for various projects and, in doing so, they form a consortium or joint venture.

# Why choose DevelopmentAid to post your call for partners?

By posting your call on our website you will be joining a thriving community of over 230,000 organizations active in the development sector. You will advertise your call free of charge and connect with other organizations that have the same goals as you.





# The calls4partners menu is a matchmaking service to help organizations and companies to find the right partner in order to form a consortium or joint venture to win a tender or a grant.

## Call for Partnerships Service 9

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			(?) How to search?
5			
ions			
			Search
			Sort by: Posted date 🔻
l	Details		Deadline
	Location:	Africa, Asia, EU 27, Europe Non EU 27,	Sep 7, 2022 ⑦ Help
	Partner types:	Academic Institution, NGO	

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# Advertising Tools

# Newsletter Announcements

Distribute your message through our weekly alerts to over 230,000 subscribers.

## Placements Available:

### Funding Alert

Notification containing the latest funding opportunities sent to over **17,000** subscribers

### Job Alert

Customised list with open positions in selected sectors and locations 95,000 individuals.

### News Alert

Custom newsletter covering the latest news from the international development aid sector sent to over 120,000 active subscribers.



# Graphic Advertisement

Banner inclusions on DevelopmentAid platform Use graphic tools to reach an audience of 480,000 unique visitors\* from around the globe to raise awareness of your organization, project or event. \*stats per month

Placements Available:

We offer a variety of banner placements that include contextual targeting. Place your banner on the page containing content that is relevant to your ad campaign and achieve maximum impact.

# Featured Article

Use the inbound approach to reach your audience. Publish relevant content to expand key information to attract readers' attention and raise visibility among **500,000** development professionals

Featured News/Events/Reports – your promoted news will appear on the homepage, pinned headers on the web and in the News Alerts.



Tips for better promotion: use your own special tag to analyze the leads





# Advertising Tools 10

HEADER 2550x90 (important content		
sation Funding References Donors News But	siness Tools 🤟 🛛 Memebe	rship ~
TOP 1170x100		
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· Advanced Search	C How to Martin	- Jean Cr
	Show: All	▼ Sort by: Date ▼
	Details	Deadline
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Advanced Filters		
		Search
Advanced Filters <b>FEATURED N FEATURED N <!--</b--></b>	ed Date The Most Popul	Search
Advanced Filters   ECATOR ED N EATOR ED N ew strategy to halt climate crisis	ed Date  Most Population rates?	E UVE UPDATES   Humanitarian response to Ukraine crisis

# Membership for Funding Agencies

### Free



#### DONORS AND FUNDING

- V Publish your profile
- V Donor analysis
- ✓ Country eligibility
- Procurement guidelines
- × Top Contractors
- $\times$  Access tenders and grants
- < Featured tender/grant
- $\times$  Receive funding alerts

#### **VENDOR SEARCH & ANALYSIS**

- × Access organization's profiles
- × Partners/competitors lists
- $\times$  Access awards
- × Sanctioned organizations

#### **RECRUITMENT TOOLS & SERVICES**

#### Receive CV broadcasts

- X Default CV database
- X Advanced CV database
- $\times$  CVs in 4 donor formats
- × Recruitment Services
- × Sanctioned individuals
- × Featured job posting

#### ADVERTISING TOOLS

- $\times$  One featured article
- × Repost on social media
- × Newsletter announcement
- × Graphic advertisement

#### GENERAL

- Access to News Stream
- Customers support
- × Dedicated account manager
- $\times$  Trainings

#### Register

### Due Diligence



#### DONORS AND FUNDING

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#### GENERAL

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- ✓ Trainings

Request a quote

To request a qoute for membership package contact us at membership@developmentaid.org

## Talent Pool

#### DONORS AND FUNDING

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- V Donor analysis
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Request a quote

## Membership 11

### AID 360°

# 

#### DONORS AND FUNDING

- V Publish your profile
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- V Procurement guidelines
- V Top Contractors
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- ✓ Featured tender/grant
- Receive funding alerts

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