

Business. Intelligence. Development.

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 developmentaid



Quality Management System
EN ISO 9001:2015

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2023

Funding



Find information on **procurement notices and grants** issued by over **185 donors, from over 850 sources,** all on one highly searchable database.

Get the **latest opportunities** via an RSS feed, **funding alerts** or use our search engine to find what you need.

Procurement Information

- 850+ funding sources
- Goods, works, services and grants
- Prompt updates on funding opportunities
- Searchable by free text, type, category, date, sector, donor, budget and location
- Early intelligence: information on projects in the pipeline
- Create different email funding alerts, filtered by multiple criteria
- Easily and quickly search for shortlisted and awarded projects
- Country strategy papers
- Procurement guidelines
- Country eligibility search engine

185+ Donors, Banks and Funding Agencies

Full list available at www.developmentaid.org



Country Strategy Papers



To build a more efficient strategy, read Country Strategy Papers to **learn about donor investment plans.**

Country Strategy Papers

Strategic planning in a country or a region or within a given sector in a country or a region is the process by which donors define their development objectives to maximize the impact of funds.

Donors develop Regional and Country Strategy Papers (CSPs) to ensure that their priorities and budget parameters are in line with their long-term strategies.

CSPs serve as a roadmap for the decision-making process throughout the lifespan of the implementation period and ensure that all stakeholders have a common understanding of the priorities.

CSPs are an important source of information for making decisions about upcoming business opportunities.

Procurement process



Due Diligence Analysis



Create strong consortia. **Check** any organization for its presence in the list of **sanctioned firms**.

Research our list of sanctioned individuals **to reduce your risk** of hiring a blacklisted consultant.

Due Diligence Analysis: sanctioned firms and individuals

In 2010, five multilateral donors, the World Bank, the Inter-American Development Bank, the African Development Bank, the European Bank for Reconstruction and Development and the Asian Development Bank signed an agreement on the mutual enforcement of debarments. This agreement allows donors to share information on debarred companies and individuals, often resulting in cross-debarment by other donors.

-  If a donor is notified of an allegation of corruption, fraud or coercive or collusive practices by a firm or individual involved with one of its projects, the donor will investigate the allegation.
-  If the allegation of misconduct is confirmed, the donor will debar the individual and/or company.
-  Any individual or company debarred by the donor will be prohibited from bidding for all projects financed by the said donor for the duration of the debarment.
-  The donor may choose to refer their findings to the relevant judicial authorities for potential prosecution.

Donors agreed on mutual enforcement of debarments



Awards

A dark, blue-tinted photograph showing the silhouettes of several people in a meeting room. A man stands in the center, leaning over a table where others are seated. Large windows in the background let in light, creating a high-contrast scene.

The **awards database** links organizations to their projects.
Find the right **partners** based on their past experience
or **analyze competition** in your fields of expertise.

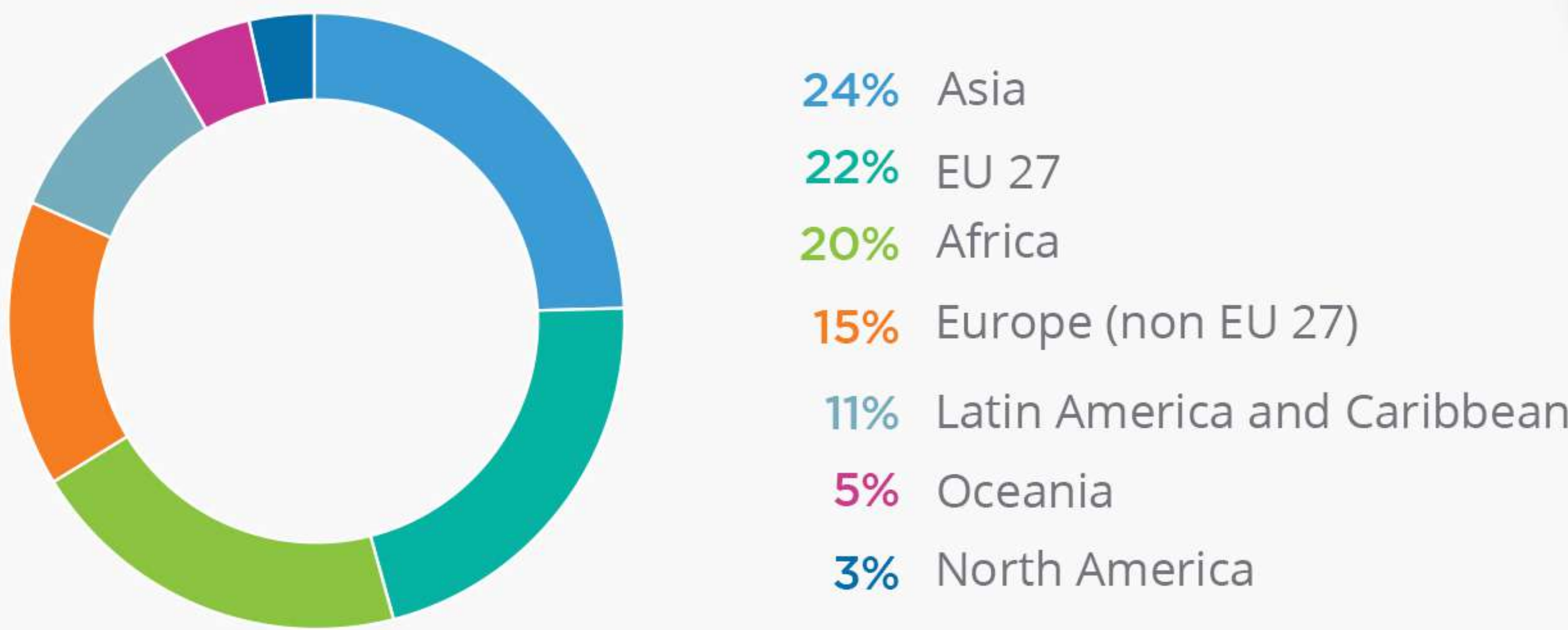
Awards database

Over 324,000 records available

Awards database allows you to:

- Discover which organizations are leading in particular sectors
- Learn about the right consortia partners with specific experience and specializations
- Find sub-contractors
- Market your organization as a potential partner or sub-contractor

Geographical spread of Awards



developmentaid

Jobs Experts Organizations Funding Donors News Membership Tenderwell Recruitment

Organizations

Organizations

Calls4Partners

Sanctioned Organizations

Awards

Register Organization

Scaling Up and Out: Innovating Gemstone Supply Chains in East Africa

THE WORLD BANK

World Bank Group

Last update: 10 days ago

Details

Locations: Burundi, Comoros, Djibouti, Eritrea, Ethiopia, Kenya, Madagascar, Malawi, Mauritius, Mayotte, Mozambique, Reunion, Rwanda, Seychelles, Somalia, South Sudan, Tanzania, Uganda

Start Date: August, 2021

End Date: August, 2022

Value: US\$ 250,000.00

Sectors: Mining

See all details

Associated funding

Associated experts

Specifically, the Task team is seeking the following to be performed:

1. Propose scaling up and out based on existing models. The successful firm will have either an existing gemstone supply chain program where innovations are being implemented, or has secured a letter of partnership with an existing gemstone supply chain program. The description of scaling up and out will include a methodology on innovation and digital disruption, concrete numbers on miners to be targeted (reflecting a baseline at present), a gender participation ratio to be increased, and a suggestion on geographies. Partnerships between existing but independent gemstone supply chain programs is allowed and could be across different geographies of the globe. Priority regions are Africa and Asia. An approach that has already secured private sector financial support and/or buyers will be looked upon favorably.

2. Propose mine site standards and a methodology for their introduction at participating mines. The successful firm will be fully conversant in a range of mine site standards and, based on their knowledge of working conditions at existing and new participating sites, provide a rationale for their eventual choice. A clear target on measuring improved health and safety conditions will be requisite as part of this methodology.

3. Implementation of Point 1 and 2.

4. Build M&E Plan to capture the results of the task on all three areas: scaling up, scaling out and improving benefits. It will be based, in part, on a rapid survey of mine site conditions for new participating mines.

5. Document implementation for global learning with a view to participating in conferences, webinars, discussion forums on the effectiveness of the model.

Duration: 12 months

Organizations

A hand is pointing at a bar chart on a document. The chart has several blue bars of varying heights. The background is a light blue color with a subtle pattern of dots.

Register your organization on the database and **increase visibility** in the sector.

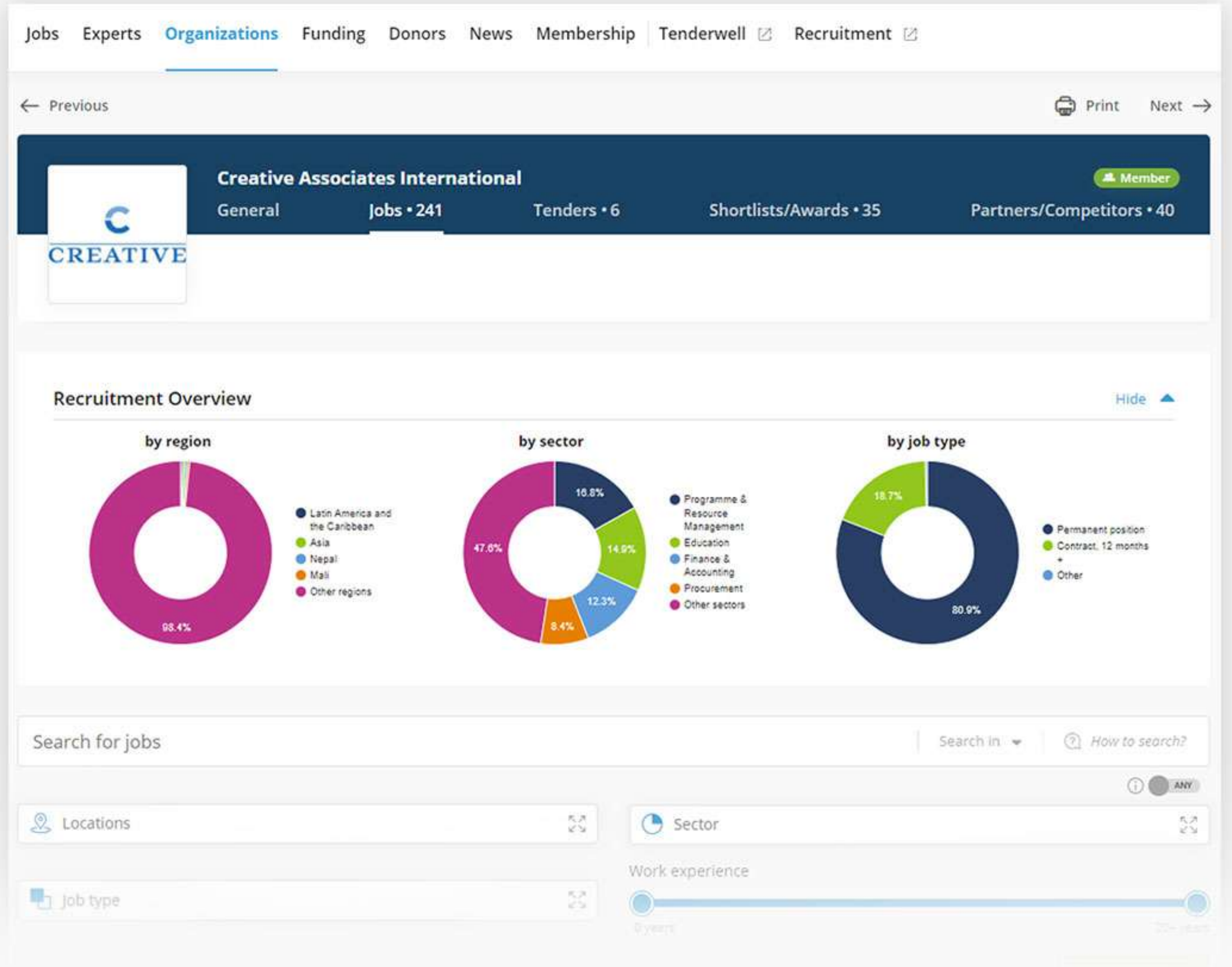
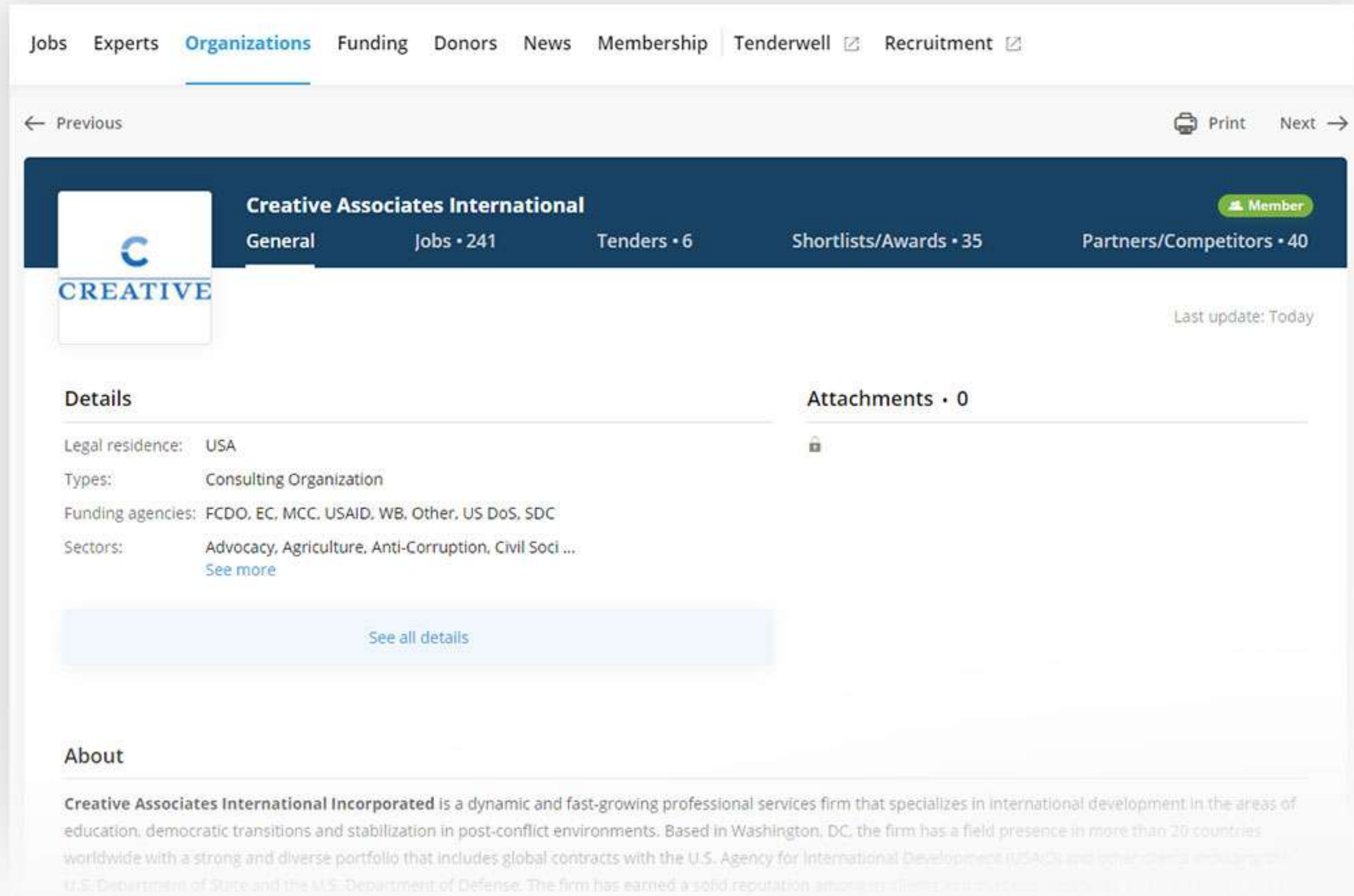
Organizational Profiles

Information you can publish

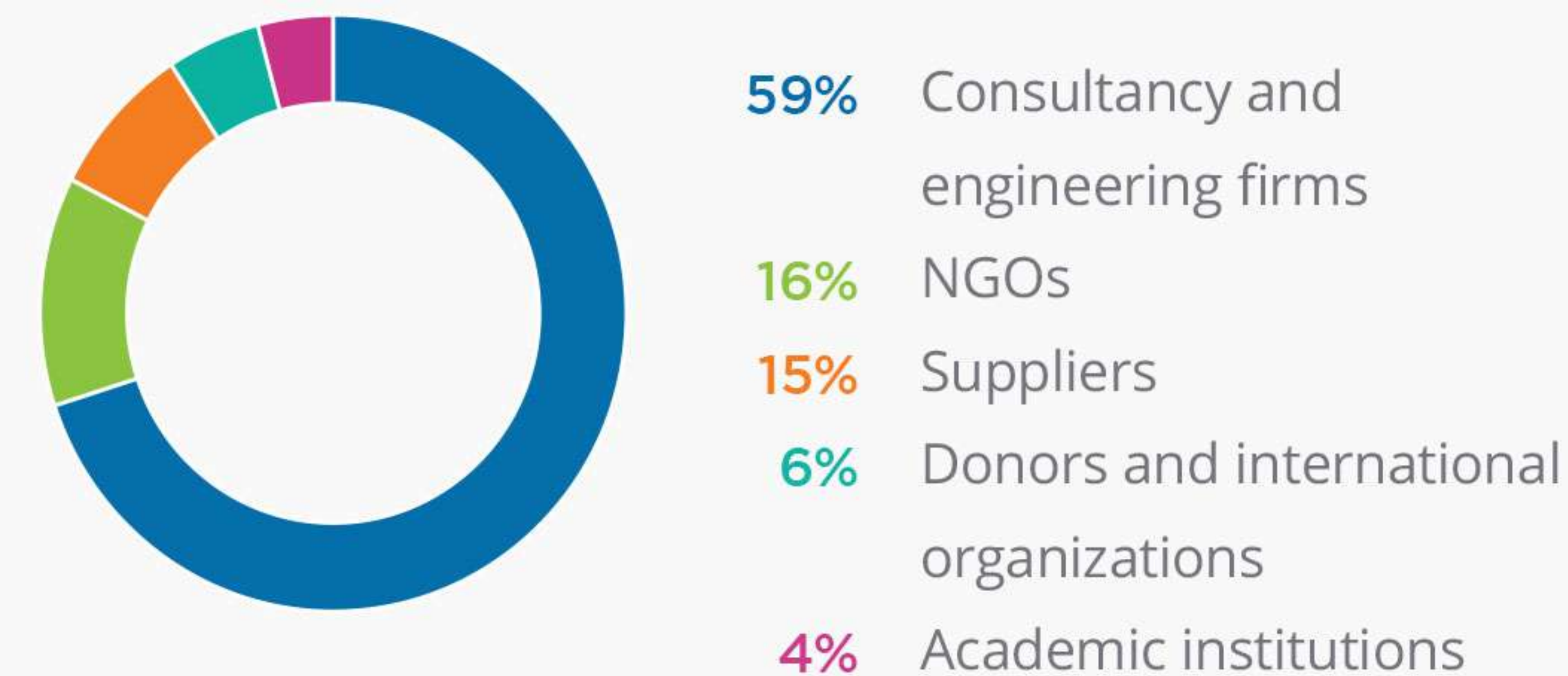
- Basic professional information about your organization (countries, donors, sectors)
- Contact information
- Brochures and your logo
- Your project references/experience

What you can do with your profile:

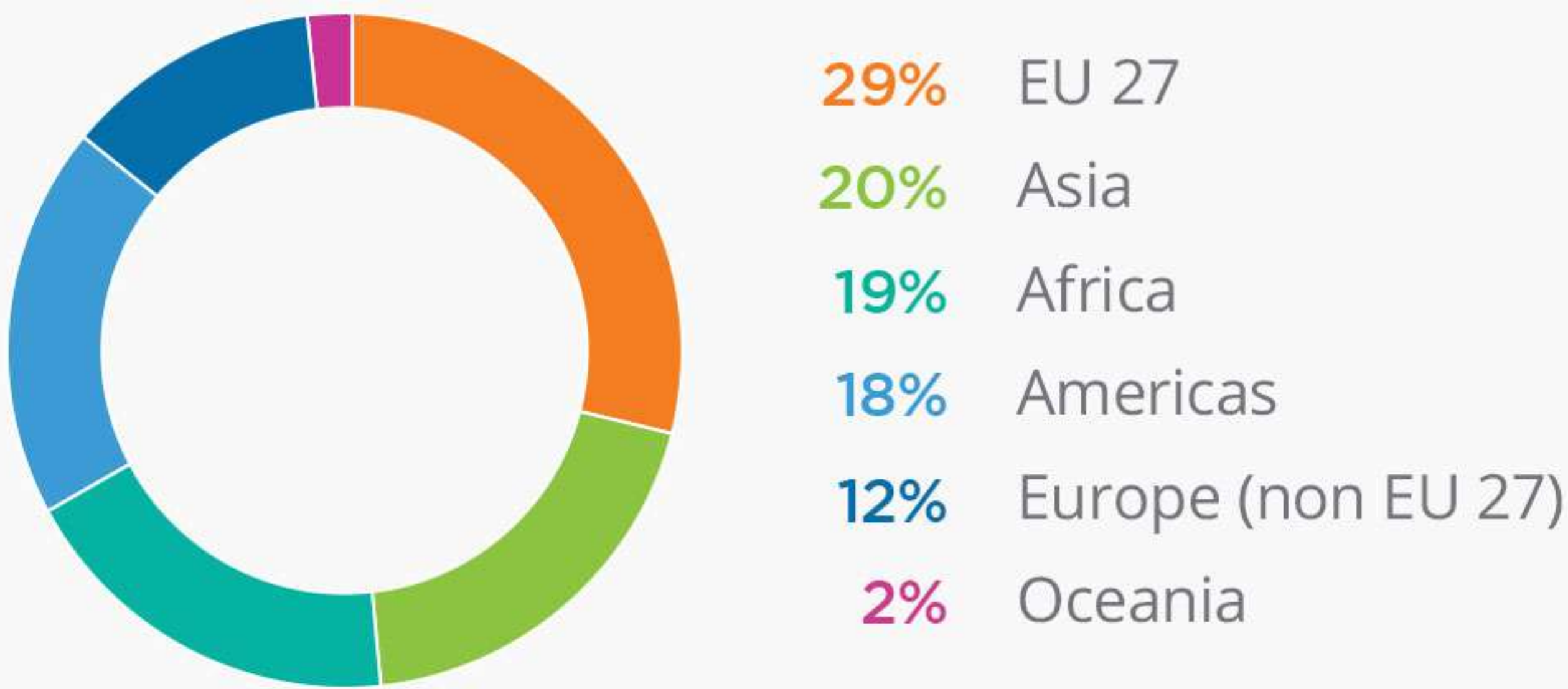
- Increase your organization’s visibility in the sector
- Post and edit jobs independently
- Save your expired jobs so you can re-post and manage them at your convenience
- Find other organizations and partnerships
- Monitor your competitors and their partners



Over 272,000 registered organizations



Our worldwide database of organizations



Call for Partnerships Service



Win funding opportunities by interacting with partners from different geographic areas and diverse backgrounds

Call for Partnerships Service

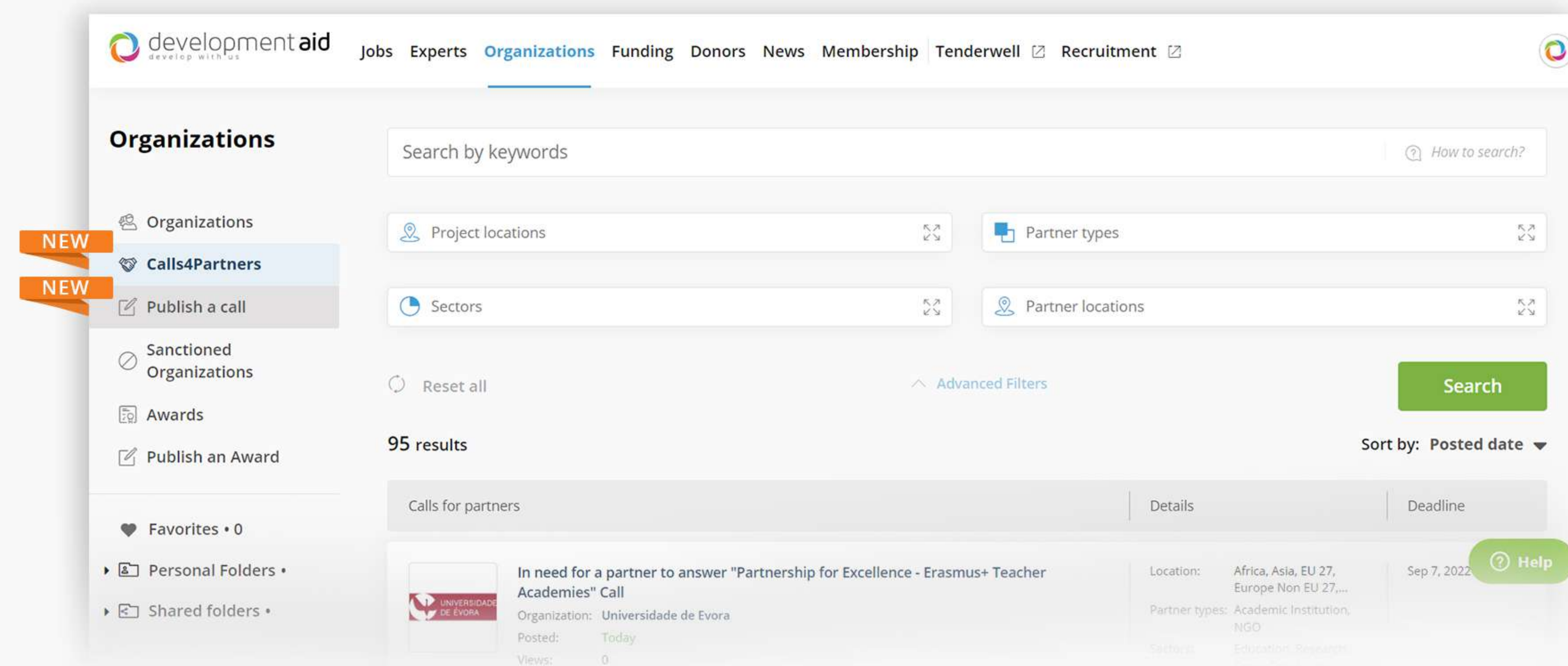
Call for Partnerships – new service on the DevelopmentAid website. Obtain funding opportunities by interacting with partners from different geographic areas and diverse backgrounds (universities, institutes, consulting, engineering companies, NGOs etc.). By bringing local companies from their region, they contribute with their local market know-how and other valuable local level.

Who can use the Calls for Partnerships service?

Any organization, if the project is related to the development sector or there is donor financing involved. Companies often collaborate and partner up with other companies for various projects and, in doing so, they form a consortium or joint venture.

Why chose DevelopmentAid for posting your call for partners?

By posting your call on our website you will be joining a thriving community of over **230,000 organizations** active in the development sector. You will advertise your call free of charge and connect with other organizations that have the same goals as you.



The calls4partners menu is a matchmaking service to help organizations and companies to find the right partner in order to form a consortium or joint venture to win a tender or a grant.

Jobs



Attract the best candidates using the **biggest job board** in the development sector.

Highlight your job posts to **increase visibility.**



Highlighted Publishing

Increase attention from interested candidates by highlighting your job post:

- Displayed on the top of the job board in bold font and with your logo
- Posted immediately
- Included in our job newsletter for experts (150,000+ subscribers)
- Additional promotion on social media channels (*LinkedIn, Facebook, Twitter*)

Job Broadcast

Get maximum attention by broadcasting your job:

- Exclusive newsletter instantly sent to over 150,000 candidates
- Displayed on top of the job board in bold font and with your logo
- Posted immediately
- Additional promotion on social media channels (*LinkedIn, Facebook, Twitter*)
- Save time: send the job description for us to broadcast for you

We can advertise your announcement/job to our subscribers, post it on our website and share it with our engaged followers via our social media channels.



Twitter

@devaidnews

@devaidjobs



Facebook

@developmentaid.org

@developmentaidrecruitment



LinkedIn

DevelopmentAid - International Opportunities

@developmentaid

68,000 active followers

CV Databases

page 16



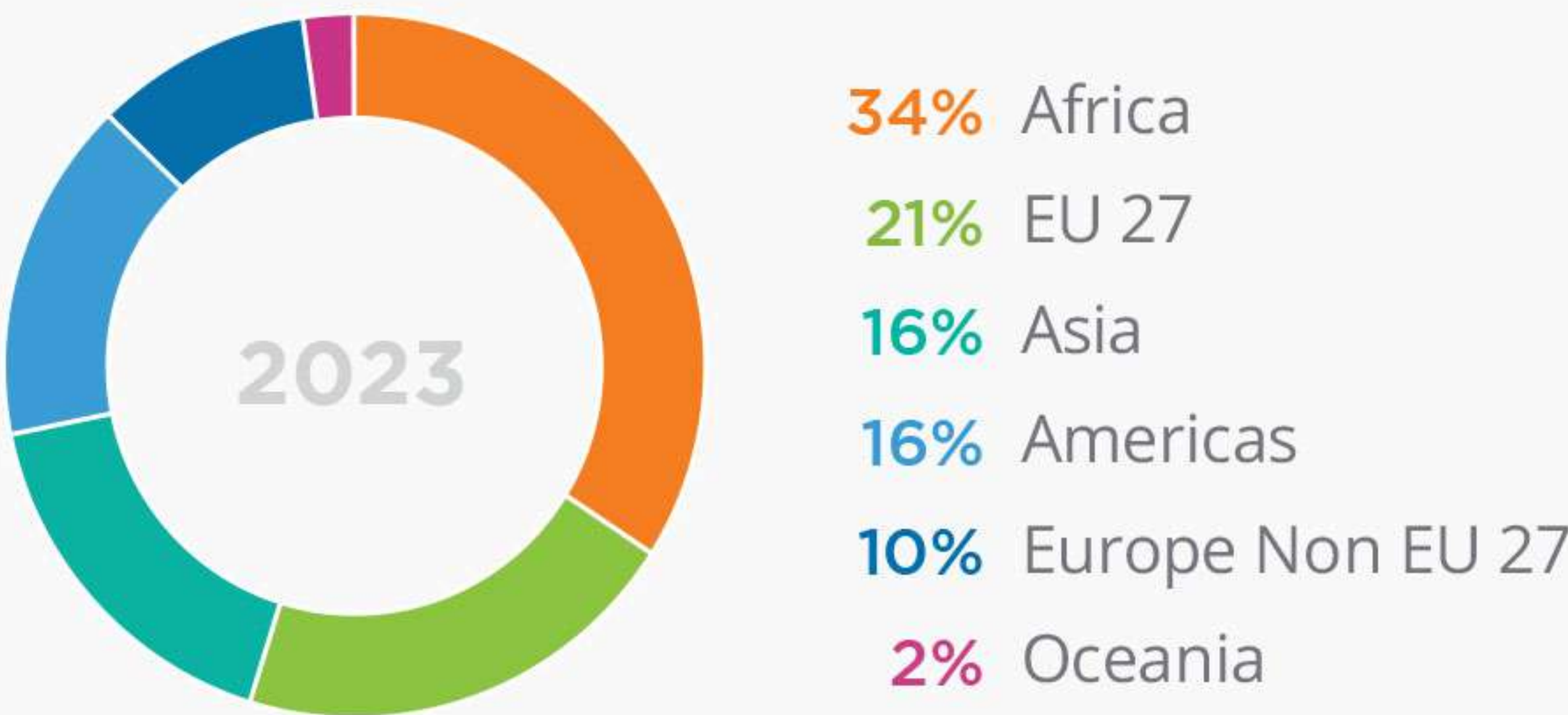
Identify the **best candidates** for your positions. Search the profiles of **over 93,000 development professionals.**

Default Database (DDB)

Over 93,000 expert-driven profiles

Self-managed profiles: individual professionals upload and edit their CVs and contact details.

DDB geographical distribution



DDB years of experience

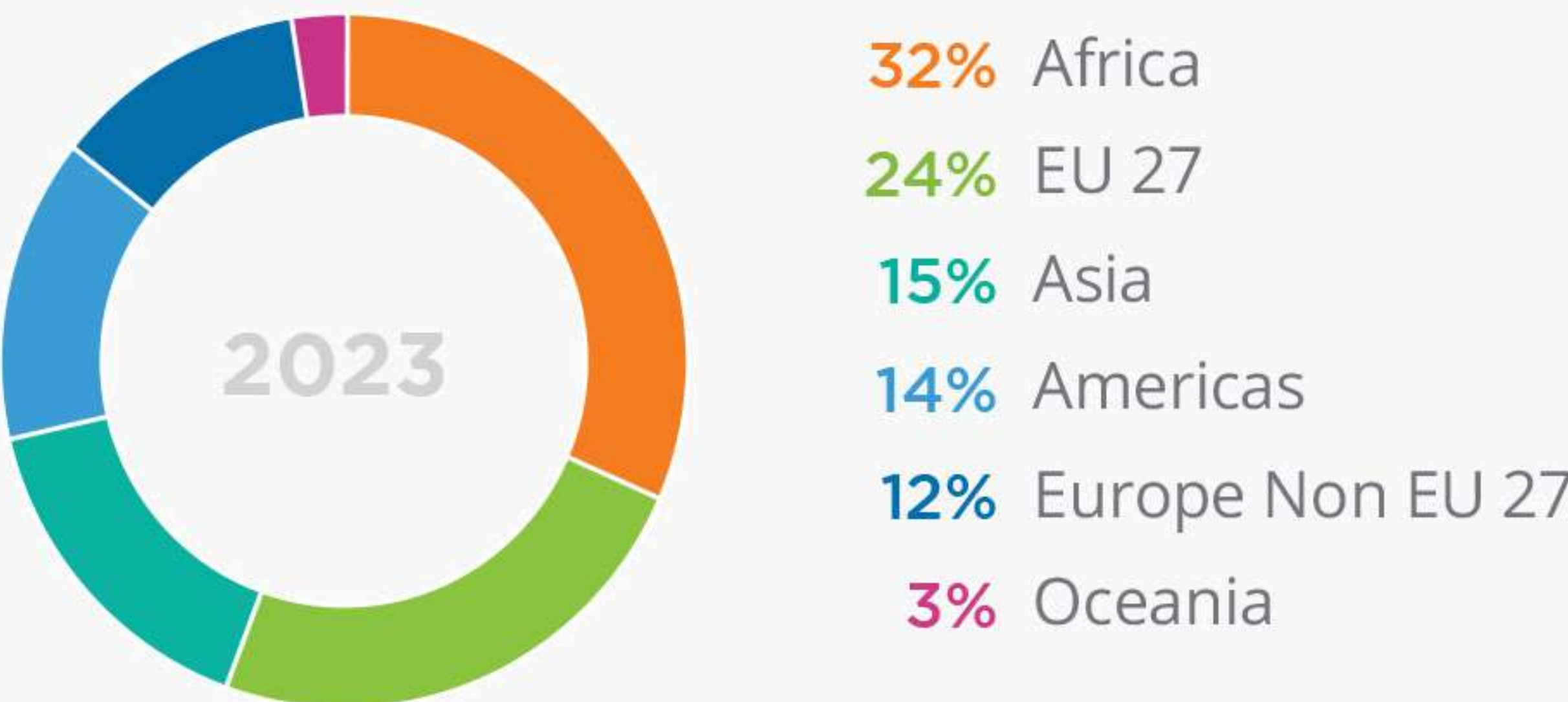


Advanced Database (ADB)

Over 21,000 DevelopmentAid-driven profiles

Professionally managed profiles: DevelopmentAid uploads, updates and removes out-of-date records. All CVs available in 4 formats: EC, ADB, WB, and AfDB.

ADB geographical distribution



ADB years of experience



Search Options	Free Text	Work Experience	Languages	Sectoral Experience	Country Experience	Field of Education	Donor Experience	Multiple CV Formats (EC, ADB, WB, AfDB)
Default Database	✓	✓	✓	✓	×	×	×	×
Advanced Database	✓	✓	✓	✓	✓	✓	✓	✓

Recruitment solutions

Talent acquisition support for roles in the international development sector.



Services

CV Shortlist

The perfect solution to **get the best available profiles** quickly and at an affordable rate.

Delivery time

- **Approximately 10 working days.**

NEW
Talent Hire

'End-to-end' recruitment solution designed to help you to **hire professionals for any role**

Delivery time

- **Approximately 20 working days.**

Executive Search

'End-to-end' recruitment solution designed to help you to **hire senior, executive, or highly specialized professionals.**

Delivery time

- **30+ working days.**

Consultant Search

Sourcing local or international experts for short and long-term donor funded projects.

Delivery time

- **Approximately 10 working days.**

CV Formatting

Practical solution to save your time on the preparation of the staff/consultants CVs for the project proposals.

Delivery time

- **Depending on the number of CVs.
Min 2 working days**

CV Screening

Screening applications on your behalf to improve and increase efficiency of your recruitment workflow.

Delivery time

- **Approximately 2 working days**

Memberships for Organizations

			ALL INCLUSIVE
Procurement & Partnerships 	Procurement & Partnerships Plus 	Recruitment PRO 	Premium 
DONORS AND FUNDING ✓ Donor analysis ✓ Country eligibility ✓ Procurement guidelines ✓ Access tenders and grants ✓ Receive funding alerts ✗ Top contractors ✗ Export tenders in Excel ✗ Export grants in Excel ✗ Data analyst support	DONORS AND FUNDING ✓ Donor analysis ✓ Country eligibility ✓ Procurement guidelines ✓ Access tenders and grants ✓ Receive funding alerts ✓ Top contractors ✓ Export tenders in Excel NEW ✓ Export grants in Excel NEW ✓ Data analyst support NEW	DONORS AND FUNDING ✓ Donor analysis ✓ Country eligibility ✓ Procurement guidelines ✗ Access tenders and grants ✗ Receive funding alerts ✗ Top contractors ✗ Export tenders in Excel ✗ Export grants in Excel ✗ Data analyst support	DONORS AND FUNDING ✓ Donor analysis ✓ Country eligibility ✓ Procurement guidelines ✓ Access tenders and grants ✓ Receive funding alerts ✓ Top contractors ✓ Export tenders in Excel NEW ✓ Export grants in Excel NEW ✓ Data analyst support NEW
ORGANIZATIONS AND AWARDS ✓ Publish your profile ✓ Publish your awards ✓ Access organization's profiles ✓ Partners/competitors lists ✓ Calls4Partners ✓ Access awards ✗ Sanctioned organizations ✗ Export organizations in Excel ✗ Pricing strategy	ORGANIZATIONS AND AWARDS ✓ Publish your profile ✓ Publish your awards ✓ Access organization's profiles ✓ Partners/competitors lists ✓ Calls4Partners ✓ Access awards ✓ Sanctioned organizations ✓ Export organizations in Excel NEW ✓ Pricing strategy NEW	ORGANIZATIONS AND AWARDS ✓ Publish your profile ✓ Publish your awards ✗ Access organization's profiles ✗ Partners/competitors lists ✗ Calls4Partners ✗ Access awards ✗ Sanctioned organizations ✗ Export organizations in Excel ✗ Pricing strategy	ORGANIZATIONS AND AWARDS ✓ Publish your profile ✓ Publish your awards ✓ Access organization's profiles ✓ Partners/competitors lists ✓ Calls4Partners ✓ Access awards ✓ Sanctioned organizations ✓ Export organizations in Excel NEW ✓ Pricing strategy NEW
EXPERTS AND JOBS ✓ Receive CV broadcasts ✗ Default CV database ✗ Advanced CV database ✗ CVs in 4 donor formats ✗ Expert fees ✗ Sanctioned individuals ✗ Featured job posting	EXPERTS AND JOBS ✓ Receive CV broadcasts ✗ Default CV database ✗ Advanced CV database ✗ CVs in 4 donor formats ✗ Expert fees ✗ Sanctioned individuals ✗ Featured job posting	EXPERTS AND JOBS ✓ Receive CV broadcasts ✓ Default CV database ✓ Advanced CV database ✓ CVs in 4 donor formats ✓ Expert fees NEW ✓ Sanctioned individuals ✓ Featured job posting	EXPERTS AND JOBS ✓ Receive CV broadcasts ✓ Default CV database ✓ Advanced CV database ✓ CVs in 4 donor formats ✓ Expert fees NEW ✓ Sanctioned individuals ✓ Featured job posting
GENERAL ✓ Access to News Stream ✓ Customer support ✓ Dedicated account manager ✓ Trainings ✓ Live webinars ✗ Access to recorded webinars	GENERAL ✓ Access to News Stream ✓ Customer support ✓ Dedicated account manager ✓ Trainings ✓ Live webinars ✓ Access to recorded webinars NEW	GENERAL ✓ Access to News Stream ✓ Customer support ✓ Dedicated account manager ✓ Trainings ✓ Live webinars ✗ Access to recorded webinars	GENERAL ✓ Access to News Stream ✓ Customer support ✓ Dedicated account manager ✓ Trainings ✓ Live webinars ✓ Access to recorded webinars NEW

To request a quote for a membership package contact us at membership@developmentaid.org

Advertisement Tools

A man with a beard, wearing a blue shirt, is seen from the side, looking at a laptop screen. The screen displays a Facebook page for 'Development Aid'. The page has a colorful logo and a post about a 'giz' project. The text 'The best strategy to raise the visibility of your company, campaign or event' is overlaid on the image, with 'raise the visibility' highlighted in a white box with blue text.

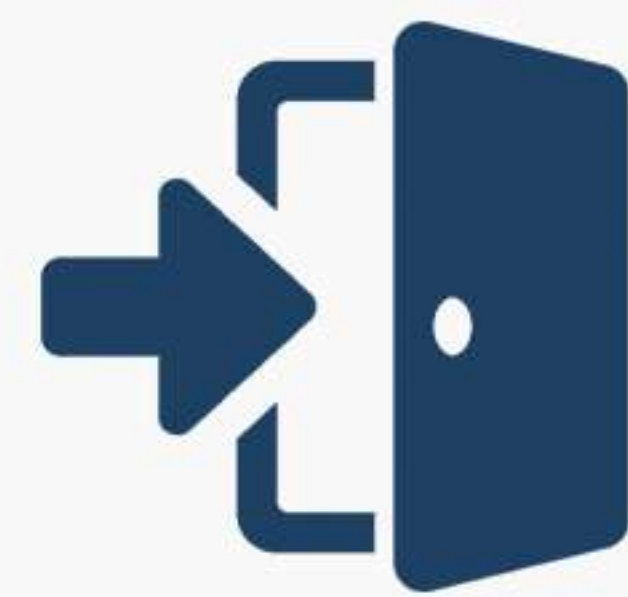
The best strategy to **raise the visibility** of your company, campaign or event

Advertisement Tools

Use Advertisement Tools to reach maximum visibility and deliver your unique message to 500,000 professionals active in the development sector

- Graphical Ads – use visuals to interact with your audience and bring your advertisement campaign up to speed
- Featured content – feature your press-release, reports or announcements by sharing these in our news stream
- Social media – distribute your messages via social media outlets

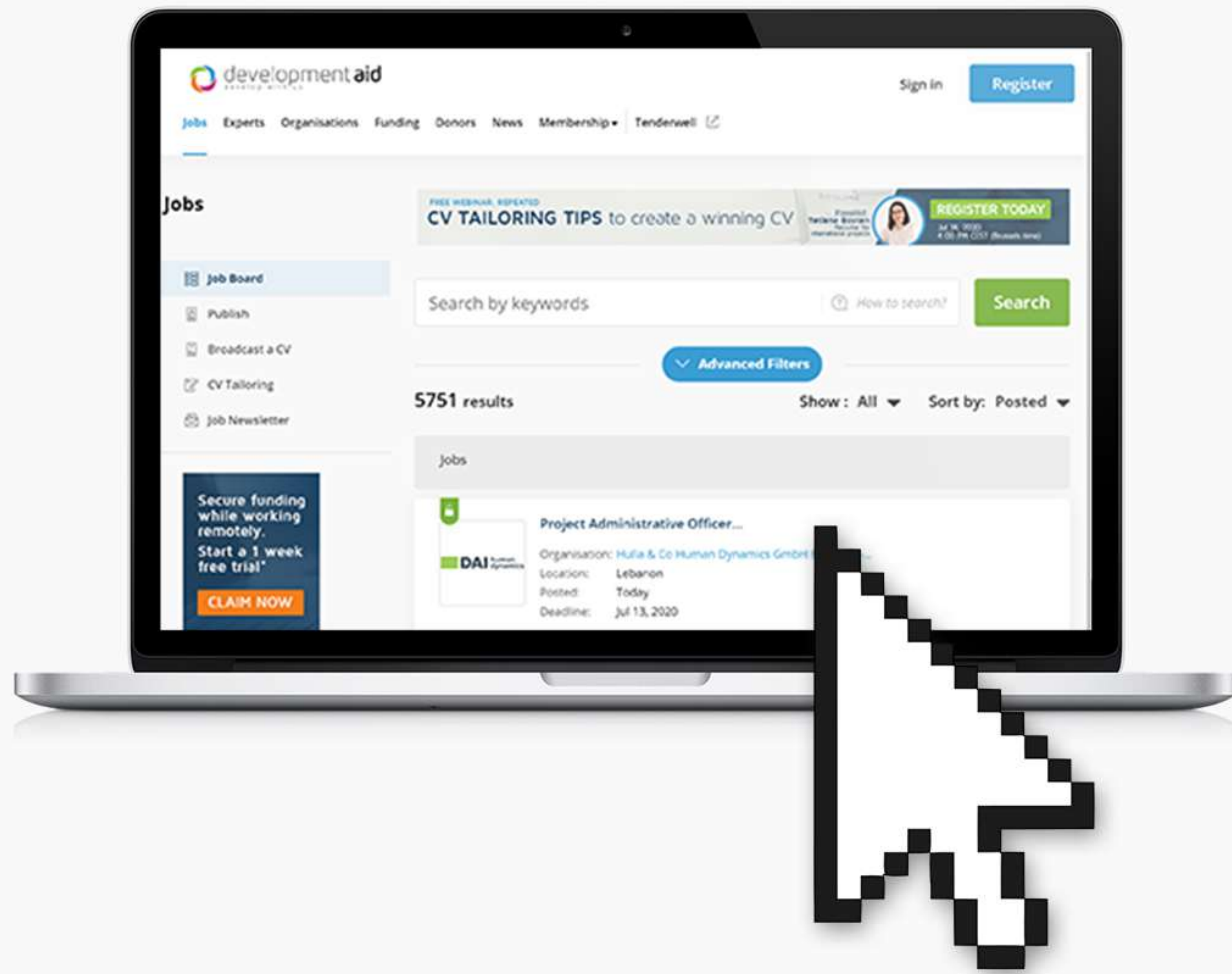
DevelopmentAid in Numbers /month



520,000
web sessions



480,000
unique users



2.1 million
page views



4 minutes
average session

More details about advertisement options [here](#) ↓

Market and Landscape Analysis



Data-Driven Organizations **Grow Faster**

Market and Landscape Analysis

Understand your organizations' funding horizon



Translate big data into concrete information that can drive your organizations' growth.



Provide an overview of key institutional funding volumes (bilateral, multilateral and foundations) and donor prioritization by funding channel, sector and geographical focus)



Outlook of trends affecting aid flows (trends in funding mechanisms, localization, new mechanisms on the horizon)

When you identify accurate trends from data or predict how donor priorities change, you have incredible power at your fingertips. DevelopmentAid can help you connect the dots between donors, partners and aid recipients, assess the market and competitors, and uncover useful insights that can benefit your organisation.

Let's schedule a discovery call to see how our research team can assist you to make better, data-driven decisions!

We always try to answer within **4 working hours**.

Additional information or request a customized research at research@developmentaid.org



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Quality Management System
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