
BID with developmentaid

Quality Management System
EN ISO 9001:2015

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Funding

Find information on procurement notices and grants issued by over 185 donors, from over 850 sources, all on one highly searchable database.

Get the latest opportunities via an RSS feed, funding alerts or use our search engine to find what you need.
Procurement Information

- 850+ funding sources
- Goods, works, services and grants
- Prompt updates on funding opportunities
- Searchable by free text, type, category, date, sector, donor, budget, location and language
- Early intelligence: information on projects in the pipeline

- Create tender and grant alerts, filtered by multiple criteria
- Easily and quickly search for shortlisted and awarded projects
- Country strategy papers
- Procurement guidelines
- Country eligibility search engine
- Download tenders and/or grants in Excel reports

300+ Donors, Banks and Funding Agencies

Full list available at www.developmentaid.org
Country Strategy Papers

To build a more efficient strategy, read Country Strategy Papers to learn about donor investment plans.
Country Strategy Papers

Strategic planning in a country or a region or within a given sector in a country or a region is the process by which donors define their development objectives to maximize the impact of funds.

Donors develop Regional and Country Strategy Papers (CSPs) to ensure that their priorities and budget parameters are in line with their long-term strategies.

CSPs serve as a roadmap for the decision-making process throughout the lifespan of the implementation period and ensure that all stakeholders have a common understanding of the priorities.

CSPs are an important source of information for making decisions about upcoming business opportunities.

Procurement process

<table>
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<th>STAGES</th>
<th>EARLY INTELLIGENCE</th>
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<th>COMPLETION</th>
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<tr>
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<td>Shortlisted</td>
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Due Diligence Analysis

Create strong consortia. Check any organization for its presence in the list of sanctioned firms.

Research our list of sanctioned individuals to reduce your risk of hiring a blacklist consultant.
Due Diligence Analysis: sanctioned firms and individuals

In 2010, five multilateral donors, the World Bank, the Inter-American Development Bank, the African Development Bank, the European Bank for Reconstruction and Development and the Asian Development Bank signed an agreement on the mutual enforcement of debarments. This agreement allows donors to share information on debarred companies and individuals, often resulting in cross-debarment by other donors.

- If a donor is notified of an allegation of corruption, fraud or coercive or collusive practices by a firm or individual involved with one of its projects, the donor will investigate the allegation.

- If the allegation of misconduct is confirmed, the donor will debar the individual and/or company.

- Any individual or company debarred by the donor will be prohibited from bidding for all projects financed by the said donor for the duration of the debarment.

- The donor may choose to refer their findings to the relevant judicial authorities for potential prosecution.
Awards

The **awards database** links organizations to their projects. Find the right partners based on their past experience or analyze competition in your fields of expertise.
Awards database

Over 372,000 records available

Awards database allows you to:

· Discover which organizations are leading in particular sectors
· Learn about the right consortia partners with specific experience and specializations
· Find sub-contractors
· Market your organization as a potential partner or sub-contractor

Geographical spread of Awards

- 24% Asia
- 22% EU 27
- 20% Africa
- 15% Europe (non EU 27)
- 11% Latin America and Caribbean
- 5% Oceania
- 3% North America
Register your organization on the database and increase visibility in the sector.
Organizational Profiles

Information you can publish
- Basic professional information about your organization (countries, donors, sectors)
- Contact information
- Brochures and your logo
- Your project references/experience

What you can do with your profile:
- Increase your organization's visibility in the sector
- Post and edit jobs independently
- Save your expired jobs so you can re-post and manage them at your convenience
- Find other organizations and partnerships
- Monitor your competitors and their partners
- Download organization profiles in Excel reports

Over 287,000 registered organizations

- 59% Consultancy and engineering firms
- 16% NGOs
- 15% Suppliers
- 6% Donors and international organizations
- 4% Academic institutions

Our worldwide database of organizations

- 29% EU 27
- 20% Asia
- 19% Africa
- 18% Americas
- 12% Europe (non EU 27)
- 2% Oceania

Please contact our business development department for a tailored membership offer for your organization at membership@developmentaid.org
Pricing strategy enables companies to **craft competitive financial proposals** by analyzing how their rivals have priced their offerings in past bids.
DevelopmentAid’s NEW Pricing Strategy service provides data on competitors’ financial bids, facilitating well-informed choices when formulating financial offers. Plan your winning Pricing Strategy and tactics, guided by the average discount of your competitors or international actors with similar profiles.

Average discount for the last 5 years: **5.71%**

7 results

Sort by: Start Date
Win funding opportunities by interacting with partners from different geographic areas and diverse backgrounds.
Calls4Partners

C4P – new service on the DevelopmentAid website. Obtain funding opportunities by interacting with partners from different geographic areas and diverse backgrounds (universities, institutes, consulting, engineering companies, NGO etc.). By bringing local companies from their region, they contribute with their local market know-how.

Who can use the Calls4Partners service?

Any organization, if the project is related to the development sector or there is donor financing involved. Companies often collaborate and partner up with other companies for various projects and, in doing so, they form a consortium or joint venture.

Why chose DevelopmentAid for posting your call for partners?

By posting your call on our website you will be joining a thriving community of over 287,000 organizations active in the development sector.

You will advertise your call free of charge and connect with other organizations that have the same goals as you.

The Calls4partners menu is a matchmaking service to help organizations and companies to find the right partner in order to form a consortium or joint venture to win a tender or a grant.
Attract the best candidates using the biggest job board in the development sector.

Highlight your job posts to increase visibility.
Increase attention from interested candidates by highlighting your job post:

- Displayed on the top of the job board in bold font and with your logo
- Posted immediately
- Included in our job newsletter for experts (150,000+ subscribers)
- Additional promotion on social media channels (LinkedIn, Facebook, Twitter)

Get maximum attention by broadcasting your job:

- Exclusive newsletter instantly sent to over 150,000 candidates
- Displayed on top of the job board in bold font and with your logo
- Posted immediately
- Additional promotion on social media channels (LinkedIn, Facebook, Twitter)
- Save time: send the job description for us to broadcast for you

We can advertise your announcement/job to our subscribers, post it on our website and share it with our engaged followers via our social media channels.

Twitter
@devaidnews
@devaidjobs

Facebook
@developmentaid.org
@developmentaidrecruitment

LinkedIn
DevelopmentAid - International Opportunities
@developmentaid

68,000 active followers

Please contact our business development department for a tailored membership offer for your organization at membership@developmentaid.org
CV Databases

Identify the best candidates for your positions. Search the profiles of over 98,000 development professionals.
Default Database (DDB)

Over 98,000 expert-driven profiles
Self-managed profiles: individual professionals upload and edit their CVs and contact details.

DDB geographical distribution
- 34% Africa
- 21% EU 27
- 16% Asia
- 16% Americas
- 10% Europe Non EU 27
- 2% Oceania

DDB years of experience
- 6% 1-5 Years
- 10% 6-10 Years
- 37% 11-20 Years
- 47% Over 20 Years

Advanced Database (ADB)

Over 22,000 DevelopmentAid-driven profiles
Professionally managed profiles: DevelopmentAid uploads, updates and removes out-of-date records. All CVs available in 4 formats: EC, ADB, WB, and AfDB.

ADB geographical distribution
- 32% Africa
- 24% EU 27
- 15% Asia
- 14% Americas
- 12% Europe Non EU 27
- 3% Oceania

ADB years of experience
- 8% 6-10 Years
- 30% 11-20 Years
- 62% Over 20 Years

Search Options
- Default Database
- Advanced Database

Free Text, Work Experience, Languages, Sectoral Experience, Country Experience, Field of Education, Donor Experience, Multiple CV Formats (EC, ADB, WB, AfDB)

New Service Expert Fees to understand the fee rates trends.
# Memberships for Organizations

<table>
<thead>
<tr>
<th>Membership Type</th>
<th>Cost</th>
<th>DONORS AND FUNDING</th>
<th>ORGANIZATIONS AND AWARDS</th>
<th>EXPERTS AND JOBS</th>
<th>GENERAL</th>
</tr>
</thead>
</table>
| **Procurement & Partnerships** | **€ 1,200/year** | - Donor analysis  
- Country eligibility  
- Procurement guidelines  
- Access to tenders and grants  
- Receive funding alerts  
- Top contractors  
- Export tenders in Excel  
- Export grants in Excel  
- Data analyst support | - Publish your profile  
- Publish your awards  
- Access organization's profiles  
- Partners/competitors lists  
- Calls4Partners  
- Access awards  
- Sanctioned organizations  
- Export organizations in Excel  
|                      |       | - Pricing strategy                                                                | - Expert CV broadcasts  
- Advanced CV database  
- CVs in 4 donor formats  
- Expert fees  
- Sanctioned individuals  
- Featured job posting | - Access to News Stream  
- Customer support  
- Dedicated account manager  
- Trainings  
- Live webinars  
|                      |       |                                                                                   |                                                                       |                                                                              |                                                                       |
| **Procurement & Partnerships Plus** | **€ 2,200/year** | - Donor analysis  
- Country eligibility  
- Procurement guidelines  
- Access to tenders and grants  
- Receive funding alerts  
- Top contractors  
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- Live webinars  
|                      |       |                                                                                   |                                                                       |                                                                              |                                                                       |
| **Recruitment PRO**     | **€ 2,500/year** | - Donor analysis  
- Country eligibility  
- Procurement guidelines  
- Access to tenders and grants  
- Receive funding alerts  
- Top contractors  
- Export tenders in Excel  
- Export grants in Excel  
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- Trainings  
- Live webinars  
|                      |       |                                                                                   |                                                                       |                                                                              |                                                                       |
| **Premium**             | **€ 3,300/year** | - Donor analysis  
- Country eligibility  
- Procurement guidelines  
- Access to tenders and grants  
- Receive funding alerts  
- Top contractors  
- Export tenders in Excel  
- Export grants in Excel  
- Data analyst support | - Publish your profile  
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|                      |       |                                                                                   |                                                                       |                                                                              |                                                                       |

To request a quote for a membership package contact us at membership@developmentaid.org
<table>
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<tbody>
<tr>
<td><strong>Company name</strong></td>
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<tr>
<td><strong>Address</strong></td>
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